

CLIENT SELF-ASSESSMENT FORM

Premium Executive AgriAI Advisory Services & Five Pillars AgriAI Platform

Purpose: This self-assessment enables you to evaluate your organization's current position, "AgriAI Readiness," and strategic priorities. The objective is not simply to "add AI," but to identify where artificial intelligence can create the greatest economic, operational, commercial, and strategic value—transforming agricultural data into intelligence, intelligence into better decisions, and better decisions into measurable commercial results.

Instructions: Rate each statement on the scale below, then provide narrative detail where indicated. Return the completed form to **info@adalidda.com** or submit via our portal: <https://fivepillars.adalidda.com>

Rating Scale: 1 = Not applicable / Not started 2 = Early stage / Exploratory 3 = In progress / Partially implemented 4 = Advanced / Mostly operational 5 = Fully mature / Best-in-class

2.1 Organization Profile

Field	Response
Organization Name	
Country / Region of Operations	
Sector	☐ Agribusiness / Producer ☐ Food Processing ☐ Commodity Exporter / Trader ☐ Agricultural Cooperative ☐ Agro-Industrial Project Developer ☐ Investor / DFI ☐ Government / Agricultural Institution

Field	Response
	☐ Multinational Corp.
Annual Revenue (USD)	☐ < \$1M ☐ \$1M–\$10M ☐ \$10M–\$50M ☐ \$50M–\$200M ☐ \$200M+ ☐ Prefer not to disclose
Primary Commodities	_____
Current Export Markets	_____
Target Export Markets	_____
Decision-Maker Name & Title	_____
Preferred Contact Method	☐ Email ☐ Phone / WhatsApp ☐ LinkedIn DM ☐ Video Call

2.2 Strategic Context & Motivation

2.2.1 In 2–3 sentences, describe your organization's primary strategic challenge regarding the "AgriAI Readiness Gap" (e.g., fragmented data, lack of traceable supply chains, inability to turn operational data into executive intelligence):

2.2.2 What triggered your interest in Executive AgriAI Advisory and the Five Pillars platform at this time? *(Select all that apply)*

- ☐ Impending regulatory deadlines (EUDR, US FSMA 204, China GACC) requiring digital evidence architectures
- ☐ Need to transition from fragmented spreadsheets to an AI-powered executive decision environment
- ☐ Board mandate for AI / digital transformation to create measurable commercial value
- ☐ Preparing an agro-industrial project for investment, technology due diligence, or DFI funding
- ☐ Loss of a major buyer or market access due to lack of verifiable traceability
- ☐ Desire to design a Smart Agro-Industrial ecosystem (Agriculture + Processing + Energy + Logistics + AI)
- ☐ Other: _____

2.2.3 What is your target timeline for achieving measurable export-readiness and AI-integration results? ☐ 0–3 months ☐ 3–6 months ☐ 6–12 months ☐ 12–24 months ☐ 24+ months

2.3 Five Pillars AgriAI Readiness Assessment

Rate your organization's current capability in each area. This maps directly to the Five Pillars framework and will determine deployment priorities.

PILLAR 1 — Production Planning & Volume Consistency 🌱

#	Statement	Rating (1–5)
1.1	We maintain a precise Farm → Block → Plot hierarchy with GPS polygon mapping.	☐
1.2	We utilize structured Smart Farming production pipelines per plot (Pre-Planting to Market).	☐
1.3	We forecast yields and manage forward-booking/contract farming to align with buyer commitments.	☐
1.4	We use Context-Aware AI for stage-specific agronomic recommendations (weather, soil, nutrients).	☐
1.5	We manage outgrower schemes and contract farming with dedicated resource and procurement tracking.	☐
Narrative	Describe your current production planning, yield forecasting, and contract farming models:	

PILLAR 2 — Quality Management & Compliance

#	Statement	Rating (1–5)
2.1	We digitize pesticide applications and track Maximum Residue Limits (MRLs) to avoid border rejections.	☐
2.2	We maintain GPS-tagged Pest & Disease records across our plots.	☐
2.3	We utilize AI Vision (image analysis of diseased leaves/pests) for immediate treatment recommendations.	☐
2.4	We manage phytosanitary certifications and quality tests digitally at the packhouse level.	☐
2.5	We track input efficiency and crop performance by variety to optimize future harvests.	☐
Narrative	Describe your current QA/QC processes, MRL tracking, and pest/disease management capabilities:	

PILLAR 3 — Traceability & Due Diligence

#	Statement	Rating (1–5)
3.1	We can generate automated, EUDR-compliant Due Diligence Statements (DDS) with a single click.	☐
3.2	We can prove zero deforestation via precise GPS polygon mapping linked to specific harvest lots.	☐
3.3	We support GeoJSON/KML boundary imports for multi-farm batch parsing.	☐
3.4	Every harvested lot is digitally linked back to a specific GPS-mapped plot for 100% audit readiness.	☐
3.5	Field agents use mobile apps to capture traceability data directly at the farm level (offline/online capable).	☐
Narrative	Describe your current traceability infrastructure and readiness for EUDR / FSMA 204 audits:	

PILLAR 4 — Logistics & Documentation

#	Statement	Rating (1–5)
4.1	We record temperature/humidity directly at the packhouse/loading dock to prove cold-chain integrity.	☐
4.2	Cold chain logs are timestamped, GPS-tagged, and feature configurable alert thresholds per crop.	☐
4.3	We manage shipping documents (Bill of Lading, Phytosanitary, COO, Insurance) in a centralized digital vault.	☐
4.4	We maintain per-market compliance checklists with item-level tracking (EU, USA, China).	☐
4.5	Export certificates are managed centrally with automated expiry alerts and status tracking.	☐
Narrative	Describe your current cold-chain monitoring, logistics tracking, and document management workflows:	

PILLAR 5 — Digital Communication & Export Readiness

#	Statement	Rating (1–5)
5.1	We use an Agri-CRM with Kanban boards to track deals from LOI → Negotiation → Signed SPA.	☐
5.2	Critical trade documents are linked per lead in a digital vault, not scattered in emails.	☐
5.3	We utilize AI-powered auto-translation (Text/Voice AI) to communicate seamlessly with global buyers.	☐
5.4	We have a transparent, multi-currency commission allocation system for global sales teams.	☐
5.5	We use structured digital workflows for internal Reports, Decision Requests, and Budget Approvals.	☐
Narrative	Describe your current sales pipeline, buyer communication, and internal approval workflows:	

2.4 Advisory & Strategic Priority Matrix

*The objective is to redesign agricultural workflows around intelligence. Select your **Top 3** strategic advisory priorities from the domains below:*

- ☐ **1. AgriAI Strategy & Digital Transformation** (Organization-wide AI roadmap & value creation)
- ☐ **2. Five Pillars AgriAI Implementation** (Platform deployment across the 5 operational pillars)
- ☐ **3. AI-Powered Agronomy & Smart Farming** (Vision AI, disease-risk mapping, input-efficiency analysis)
- ☐ **4. AI-Powered Export Readiness & Compliance** (Digital evidence architecture for EUDR, FSMA, GACC)
- ☐ **5. Executive AI Intelligence & Decision Systems** (Boardroom AI, bottleneck identification, executive dashboards)
- ☐ **6. AgriAI Technology Architecture & AI Model Strategy** (Cloud vs. Local AI, Ollama/Gemini/NVIDIA NIM, Security)
- ☐ **7. AI-Powered Commercial & Market Intelligence** (Agri-CRM, pricing intelligence, B2B expansion)
- ☐ **8. Smart Agro-Industrial Ecosystem Strategy** (Connecting Agriculture + Processing + Energy + Logistics + AI)
- ☐ **9. AgriAI Investment & Project Strategy** (Tech due diligence, revenue models, DFI/investor readiness)

2.5 Engagement & Pricing Model Preference

Indicate your preferred engagement structure based on our Executive Advisory offerings.

Engagement Model	Interest (Yes / No / Discuss)	Notes
Executive AgriAI Strategy Session <i>(From \$700/hour)</i>	☐ Yes ☐ No ☐ Discuss	
Monthly Executive Advisory <i>(\$5,000/month)</i>	☐ Yes ☐ No ☐ Discuss	
Strategic AI Transformation Retainer <i>(\$12,000/month)</i>	☐ Yes ☐ No ☐ Discuss	
Enterprise / Institutional Advisory <i>(\$20,000+/month)</i>	☐ Yes ☐ No ☐ Discuss	
Project-Based AgriAI Transformation <i>(Scoped post-session)</i>	☐ Yes ☐ No ☐ Discuss	
DFI / Institutional Engagements <i>(Individually structured)</i>	☐ Yes ☐ No ☐ Discuss	

2.6 Technology, AI & Security Readiness

#	Question	Response
6.1	Are your field agents equipped with smartphones capable of running mobile apps with GPS/Camera access?	☐ Yes ☐ No ☐ Partially
6.2	Which AI infrastructure models are you most interested in exploring?	☐ Ollama (Local) ☐ Gemini ☐ OpenRouter ☐ NVIDIA NIM ☐ Unsure
6.3	Do you require enterprise-grade authentication and organizational data isolation (multi-tenant architecture)?	☐ Yes ☐ No ☐ Need education
6.4	Do you require local, offline-capable AI models for areas with poor internet connectivity?	☐ Yes ☐ No ☐ Unsure
6.5	Do you have strict data sovereignty requirements requiring a private, isolated deployment?	☐ Yes ☐ No

2.7 Export & Market Access Readiness

#	Question	Response
7.1	EUDR: Are you prepared for the enforcement deadline requiring polygon-mapped traceability and DDS?	☐ Fully Ready ☐ In Progress ☐ Unaware
7.2	US FSMA 204: Do you have documented, digital traceability records to prevent US market exclusion?	☐ Yes ☐ In Progress ☐ No
7.3	China GACC: Are your shipments currently facing rejections at port due to non-compliant documentation?	☐ Yes ☐ No ☐ Not exporting
7.4	Do you utilize a centralized vault for SPA gating and secure document exchange with international buyers?	☐ Yes ☐ No

2.8 Organizational Fit & Commitment

This advisory service is not designed for organizations looking for generic PowerPoint consulting or expecting AI to replace operational discipline. Please rate your alignment with our core philosophy.

#	Statement	Agreement Level
8.1	We possess the execution capability required to implement transformation and digitize our data.	☐ Strongly Agree ☐ Agree ☐ Neutral ☐ Disagree
8.2	We are willing to redesign agricultural workflows around intelligence, not just "add AI" as an experiment.	☐ Strongly Agree ☐ Agree ☐ Neutral ☐ Disagree
8.3	We view technology as strategic infrastructure, not solely as an expense.	☐ Strongly Agree ☐ Agree ☐ Neutral ☐ Disagree
8.4	We have C-suite sponsorship to move from fragmented spreadsheets to an AI-powered decision environment.	☐ Strongly Agree ☐ Agree ☐ Neutral ☐ Disagree

If you answered "Disagree" to any statement above, please explain:

2.9 Additional Information

2.9.1 Is there anything else you would like the advisory team to know before preparing your tailored AgriAI Transformation Roadmap?

2.9.2 How did you learn about Five Pillars AgriAI & Premium Executive Advisory?

- ☐ LinkedIn / LinkedIn Group ("Five Pillars AgriAI")
- ☐ Referral / Deko Group Network
- ☐ dekoholding.com
- ☐ Five Pillars AI Academy (academy.adalidda.com)
- ☐ YouTube / TikTok (@kosonachriv / @FivePillarsAgriAI)
- ☐ WhatsApp Channel
- ☐ Other: _____

2.9.3 Preferred language for platform interface and advisory deliverables (Platform supports 15 languages via AI): ☐ English ☐ French ☐ Other: _____

2.10 Self-Assessment Summary (For Advisor Use Only)

This section is completed by Kosona Chriv / Five Pillars Advisory Team upon review.

Assessment Area	Client Rating (Avg.)	Maturity Level	Deployment Priority
Pillar 1 — Production Planning & Volume	___/5	☐ Nascent ☐ Developing ☐ Advanced	☐ High ☐ Med ☐ Low
Pillar 2 — Quality Management & Compliance	___/5	☐ Nascent ☐ Developing ☐ Advanced	☐ High ☐ Med ☐ Low
Pillar 3 — Traceability & Due Diligence	___/5	☐ Nascent ☐ Developing ☐ Advanced	☐ High ☐ Med ☐ Low
Pillar 4 — Logistics & Documentation	___/5	☐ Nascent ☐ Developing ☐ Advanced	☐ High ☐ Med ☐ Low
Pillar 5 — Digital Comm. & Export Readiness	___/5	☐ Nascent ☐ Developing ☐ Advanced	☐ High ☐ Med ☐ Low

Recommended Engagement

Model: _____

Recommended Deliverables:

- ☐ Strategic AI Assessment
- ☐ AgriAI Transformation Roadmap
- ☐ Five Pillars Gap Analysis
- ☐ Executive AI Dashboard Strategy
- ☐ Executive AI Coaching

Estimated Implementation Timeline: _____

Advisor Notes: _____

2.11 Client Declaration

I confirm that the information provided in this self-assessment is accurate to the best of my knowledge. I understand that this form is used solely to tailor the Premium Executive AgriAI Advisory & Deployment proposal and does not constitute a binding commitment to engage.

Field	Response
Name	_____
Title	_____
Organization	_____
Signature	_____
Date	_____

Return completed form to:

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 **Web:** dekoholding.com/fr | fivepillars.adalidda.com/fr

 **Contact:** Mr. Kosona Chriv, Co-Founder & Executive AgriAI Advisor, Deko Group

Connect With Us:

 **LinkedIn Group:** "Five Pillars AgriAI" linkedin.com/groups/37080204/

 **WhatsApp Channel:** whatsapp.com/channel/0029Va9I6d0Dp2Q2rJZ8Kk0x

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