

# Call for Proposals on Joint Innovation Projects between France and Singapore

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## 1. Scope

France and Singapore are announcing a Call for Proposals for **joint innovation projects**, focusing on developing innovative products and applications in **technological and application areas** such as Advanced Manufacturing, Clean Technology and Medical Technology.

Applicants are expected to develop ready-to-market solutions for products, technology-based services or methods which have strong potential for the French, Singaporean and/or international market.

Enterprise Singapore and Bpifrance will provide access to public funding for jointly selected projects, through Enterprise Singapore's Capability Development Grant ("CDG") and Bpifrance's Innovation Development Funding programme ("ADI"). Minimum requirement concerning the project consortium is the participation of at least one company from each of the participating countries. Interested companies can apply with a short application form for their project (provided for download) and have to file their individual applications required by the national funding agencies, Bpifrance and Enterprise Singapore.

Enterprise Singapore and Bpifrance will provide all necessary assistance to project partners during the project proposal, evaluation and monitoring phases. In addition, Bpifrance and Enterprise Singapore will facilitate the application process and accompany the progress of the respective projects.

Enterprise Singapore and Bpifrance will evaluate submitted proposals and work towards communicating the results within 3 months after the final proposal submission.

## 2. Call Structure

This call invites French and Singaporean companies to present joint proposals for technological R&D projects until March 31 2019, according to the following procedures:

## 2.1. Financing

The accepted projects will be partially funded by Bpifrance on the French side and Enterprise Singapore on the Singaporean side. The remaining costs will be the responsibility of the project participants.

Participants will finance their share of the costs from their own national funds, venture capital or the applicable national, regional or international public funding schemes.

## 2.2. Minimum Requirements

Project results will have to contribute to the development of commercial products, applications and/or technology-based services. The project proposals have to comply with the following guidelines:

- a. The consortia should include at least two companies – one from each participating country;
- b. Research institutes/universities are welcome as additional participants or subcontractors according to each country's funding regulations;
- c. Companies and/or research institutes/universities from other countries may also participate. However, these partners will not be funded by Enterprise Singapore or Bpifrance. These partners should follow financing rules including procedures and the funding regulations of these partners' countries of origin.
- d. The project should have an obvious advantage and differentiated value proposition resulting from the cooperation between the participants from the countries (e.g. increased knowledge base, commercial leads, access to R&D infrastructure, new fields of application, etc.);
- e. The project should demonstrate the contribution of the participants from the two countries;  
and
- f. The duration of the project should not exceed 2 years.

Any partners whose joint R&D project is consistent with the aforesaid criteria can apply to the present announcement in accordance with the national laws, rules, regulations and procedures in effect.

### 3. Submission Guidelines

Participants should submit (1) one completed **Project Application Form**, signed by all organisations participating in the project, and (2) a **draft consortium agreement** in the English language that regulates the terms of cooperation between all partners.

The minimum requirements for the consortium agreement are:

- a. Naming of all project partners;
- b. Description of the project's objectives and differentiation of the subprojects of the partners (contribution by each partner) including their working plans with person month/man days (for this the common application proposals can be declared as part of the agreement);
- c. A clause that provides for both partners to be informed if third parties are involved in the project;
- d. Regulation of intellectual property rights;
- e. Regulation of joint commercialisation and apportionment of benefits;

The Project Application form should be submitted electronically to the applicants' national project management agency offices: Bpifrance in France and Enterprise Singapore in Singapore (addresses attached to the end of the document). The signatures must be scanned and sent electronically together with the application form.

**Besides the project application form, participants that want to apply for funding within this call must submit their applications according to respective rules (see below).** The relevant national funding organization should be contacted for details about this procedure (see below). **Early stage consultations with the national funding organisations (Enterprise Singapore and Bpifrance) are highly recommended.**

Only projects approved by both countries will be recommended for funding.

#### 3.1. France

ADI (Aide pour le développement de l'innovation) requirements:

- Partnerships: Two or more industrial partners (a Foreign company and a French company)
- No country or partner representing more than 70% of the total budget of the project.
- Eligible Beneficiaries: French companies up to 2000 fulltime equivalents (FTE)

- Eligible costs: Industrial research and experimental development (industrialization and commercialization costs are not eligible)
- Funding amount: from € 50,000 up to € 3 Millions (submitted to financial analysis of the company and financial conditions)
- Duration: maximum of 3 years
- Funding: zero interest rate loan reimbursable in case of technical success, up to 65% of the eligible costs for an SME and up to 50% for midcap companies

**Any payment is subject to a signed consortium agreement.**

### 3.2. Singapore

Singaporean partners must meet the criteria for Capability Development Grant (“CDG”), and file an application for CDG through the Enterprise Singapore Grant Portal.

- Eligible Beneficiaries: Singaporean companies which meet the following criteria: (1) registered and operating in Singapore; (2) have a minimum of 30% local shareholding; (3) group annual sales turnover of S\$100m or less, or group employment of up to 200 employees;
- Funding amount: up to 70% of qualifying project costs such as consultancy, training, certification and equipment expenses
- Duration: maximum of 2 years

More details on the criteria and funding application can be found at <https://spring.enterprisesg.gov.sg/Growing-Business/Grant/Pages/capability-development-grant.aspx>.

**Any payment is subject to a signed consortium agreement.**

### 4. Summary of timelines

Launch of the Call for Proposals	18 September 2018
Deadline for joint application	31 March 2019
Deadline for the eligibility check	30 April 2019
Final decision for funding	30 June 2019

## Contact

### France

Questions on Bpifrance funding

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### Singapore

Questions on Enterprise Singapore funding

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