

## **Korea – France Call for Proposals for Joint R&D Projects**

Deadlines for Submission – 30<sup>th</sup> March 2018 (call 2018-1), 31<sup>st</sup> August 2018 (call 2018-2)

### **Scope**

Korea and France are announcing a bilateral Call for joint R&D project outlines, focusing on developing innovative products and applications in market oriented technological and application areas. Applicants are expected to develop ready to market solutions or products, which have a significant market potential for Korea and France.

- ★ The call is announced within the framework of the Declaration of Intent on Call for proposal among the Korea Institute for Advancement of Technology KIAT and the French Public Investment Bank Bpifrance
- ★ Korea and France are members of the EUREKA initiative and support innovation projects through the different EUREKA instruments, namely the EUREKA Network projects, Eurostars and Eureka Clusters. The call is managed in cooperation and in line with the international procedures of EUREKA ([www.eurekanetwork.org](http://www.eurekanetwork.org)).
- ★ KIAT and Bpifrance will provide access to public funding for joint projects. They will also provide all necessary and coordinated assistance to project partners during project proposal, evaluation and monitoring phase.

### **Call Launch and Structure**

The Call is launched on **26<sup>th</sup> January, 2018** by KIAT and Bpifrance, and is open until **30<sup>th</sup> March, 2018** for the first half of the year and 31st August 2018 for the second half at 18:00 (local time). This call is open in line with EUREKA and Eurostars programmes. Eligible partners are invited to present joint project outlines for industrial R&D projects according to the following criteria:

### **Qualifications**

#### **Consortium**

**The consortia should consist of at least one Korean and one French market oriented R&D performing commercial companies. Research institutes may also be allowed to join the consortia.**

The consortia should demonstrate:

- Complementary technological excellence and qualification of the partners,
- Sustainability of the partnership and intensity of the collaboration between the partners,
- Management ability of the consortia to successfully carry out the project and implement the results,
- Mutual advancement of R&D through the transfer of knowledge and expertise,
- Added value for the participants from both countries in a balanced way.

### **Innovation Content**

The innovation aspect of a project outline should go beyond the international state of the art. The innovation project should be science-based targeting to achieve advances in technology or a service. The main objectives in terms of performance or cost to become competitive shall be presented in a specific way.

Companies proposing projects are encouraged to apply in any technological field, namely with a specific focus on the following fields:

- Bio Technology and Medical Technology
- Energy and Environment Technology
- Robot, Automobile and Machinery Systems Technology
- Materials and Nano Technology
- Information and Communication Technology

Companies wishing to propose projects in other fields are encouraged to contact the program managers whose contact information is shown at the bottom of this call.

### **Market**

The project should aim to the establishment of a new or the integration into an existing value chain. A market and an implementation prospects must exist for the envisaged product or service.

### **Submission and Approval Procedures**

Partners will be asked to present the following EUREKA Project Application Form :

<http://www.eurekanetwork.org/download-project-application-form>

- The completed electronic forms should be submitted to the contact person in KIAT and Bpifrance (see details below) simultaneously by **30th March 2018** for the first call in 2018 and **31st August 2018** for the second call in 2018.
- The forms have to be legally signed by all participants. The signatures must be scanned and sent together with the EUREKA form as an integral part of the application.
- The forms will be screened and evaluated by KIAT and Bpifrance together. The applicants will be notified of the results of the evaluation process within 15 days after the completion of the national eligibility check. The national evaluation that follows depends on each countries individual policies and procedures.

### **France**

**French companies must imperatively contact Bpifrance's contact person before March 30<sup>th</sup> to present their project before submission. Companies with approved form will be invited to submit their national applications to Bpifrance for French partners. The participants will have to submit a formal R&D international project application to Bpifrance contact person's mentioned below.**

## **Korea**

In Korea, the participants will have to submit a formal national application through KIAT Project Advanced Smart System (<https://www.k-pass.kr>) along with the EUREKA Project Application Form by the deadline above.

The applications have to be in line with the rules of KIAT and Bpifrance explained below. Partners will be instructed in detail by KIAT and Bpifrance how to apply for funding.

## **Supportive Measures**

Partners participating in the present call are invited to attend the **KOREA EUREKA DAY 2018** taking place on - 21-25 May, 2018 in Helsinki (Finland). The KOREA EUREKA DAY matches R&D intensive companies and research institutions in a global context with the aim to launch cooperative market oriented R&D projects. The identification of suitable partners for Korean – France cooperation projects will be organized by online and face-to-face matchmaking.

## **Financing Rules**

Each country will fund its eligible participants according to their national procedure and funding rules. Funding conditions and eligibility criteria may vary from one country to another. The main aspects of funding criteria are explained below:

### **France**

Bpifrance is a public investment bank which finances businesses from the seed phase to transfer to stock exchange listing, through loans, guarantees and equity. Bpifrance accompanies firms developing export activities and provides support to innovation projects.

**At the earliest stage prior to the submission** of the EUREKA Project Form, Bpifrance **may provide** funding support through grant to cover French companies' needs in the preparation of their project via the [Technological Partnership Aid \(APT\)](#).

**Bpifrance funding:** French companies must submit their funding application to Bpifrance within **one** month of receiving their eligibility notice. A financing decision will be taken within three months after the receipt of a complete funding application.

In the framework of **EUREKA** and according to [Bpifrance funding rules](#), French enterprises with less than 2.000 employees (on the basis of the consolidated figures) are financed through interest free reimbursable loan. The funding rate is up to 65% (maximum amount: 3 M€). Bpifrance does not fund University and Research organizations. However University/Research Organizations are welcomed as subcontractors of French companies. **French companies must confirm their financial capacity (equity capital, funds raising etc.) to support their participation in the project.**

In the framework of **Eurostars**, Bpifrance finances French partners through grant. The funding rate for R&D Performing SMEs is equal to 40%, and to 30% for other companies up to 2000 employees (on the basis of the consolidated figures) – with a maximum amount of 3 M€. For universities and research institutes, Bpifrance's funding covers 40% of their full costs in the limit of 100 K€ (per participant).



**French companies must confirm their financial capacity (equity capital, funds raising etc.) to support their participation in the Eurostars project**

Partners with approved project outlines that qualify to the Eurostars programme (<http://www.eurostars-eureka.eu/>) which is specifically dedicated to support R&D performing SME's, will be invited to submit their project proposal through the Eurostars procedures (<http://www.eurostars-eureka.eu/forms/guidelinesforapplicants.pdf>) towards the next Eurostars calls on 14<sup>th</sup> September 2017 (two calls per year).

The approval by Bpifrance of a financial support will depend on the finalization of a consortium agreement

For further information about financing of French participants please directly contact Bpifrance.

**Korea**

**KIAT funding:** The Korean dedicated budget provided by the Ministry of Trade, Industry and Energy (MOTIE) and managed by KIAT is open to all applications from companies with registered R&D laboratories, research institutes and universities. The partners should consist of least one Korean R&D performing commercial company. Participation of research institutes or universities is welcome as additional participants or subcontractors according to each country's funding regulations.

Project funding is comprised of government contributions and civilian dues (cash and in-kind). The amount of government contributions will vary depending on the type of executing organizations and project in accordance with Article 24 (Funding criteria) and Article 25 (Civilian dues) of the Common Operational Regulations for the Industrial Technology Innovation Programs.

A party that participates in a project shall carry out its project using the government contributions allocated to it, and for-profit organizations shall individual bear the cash portion of civilian dues.

Classification	Share of government contributions in executing organization's project budget		Share of cash in executing organization's civilian dues	
	Original technology	Innovative product	Original technology	Innovative product
Large company	50% or less	33% or less	60% or more	
Mid-tier company	75% or less	60% or less	50% or more	
SME	75% or less	67% or less	40% or more	
Other	100% or less	100% or less	To be borne if necessary	

**Contacts for Details and Partner Search Requests**

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